

## Message Text

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PAGE 01 STATE 148812  
ORIGIN EA-12

INFO OCT-01 ISO-00 /013 R

DRAFTED BY EA/PRCM:SSTANFIELD:LRR  
APPROVED BY EA:EHHEGINBOTHAM  
-----035439 130348Z /13  
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FM SECSTATE WASHDC  
TO AMCONSUL HONG KONG

UNCLAS STATE 148812

FOR TREASURY ATTACHE SHARPE FROM EA - HEGINBOTHAM

E.O. 11652: N/A

TAGS: BTRA, US, EA

SUBJECT: ASIA VISIT OF U.S. BUSINESSMAN PAUL FAY, JR.

1. MR. PAUL B. FAY, JR., PRESIDENT OF THE FAY IMPROVEMENT COMPANY, A FINANCIAL CONSULTING AND BUSINESS VENTURES COMPANY IN SAN FRANCISCO, WILL BE VISITING HONG KONG, TOKYO, TAIPEI AND OTHER SEA CAPITALS BEGINNING OCTOBER 5. FAY'S EARLY OCTOBER VISIT TO THE AREA WILL BE TO PREPARE FOR A LATE OCTOBER VISIT BY A DELEGATION -- WHICH FAY WILL LEAD-- OF HIS FIRM'S CLIENTS.

2. DURING HIS EARLY OCTOBER TRIP, FAY IS HOPING TO ARRANGE FOR THE DELEGATION TO MEET WITH LEADING U.S. BUSINESSES IN THE AREA AND TO RECEIVE POST BRIEFINGS ON LOCAL POLITICAL AND ECONOMIC SITUATION. (WE WILL BE SENDING A SEPARATE MESSAGE TO VARIOUS POSTS ON THE VISIT.)

3. CLIENTS FAY WILL LEAD ARE MONEY MANAGERS FOR LARGE BANK, PENSION FUND AND INSURANCE INVESTMENT PORTFOLIOS  
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WISHING TO EVALUATE INVESTMENT OPPORTUNITIES IN EAST ASIA. REGIONAL VANTAGE POINT OF YOUR INPUT COULD BE ESPECIALLY HELPFUL IF YOU COULD FIND ANY WAY TO MEET HIM.

4. I HAVE SUGGESTED THAT FAY TALK WITH YOU AS HE PREPARES FOR THE DELEGATION'S VISIT. IF YOU ARE PLANNING TRAVEL THIS

WAY PRIOR TO OCTOBER, WOULD IT BE POSSIBLE FOR YOU TO MEET  
WITH HIM IN SAN FRANCISCO? VANCE

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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